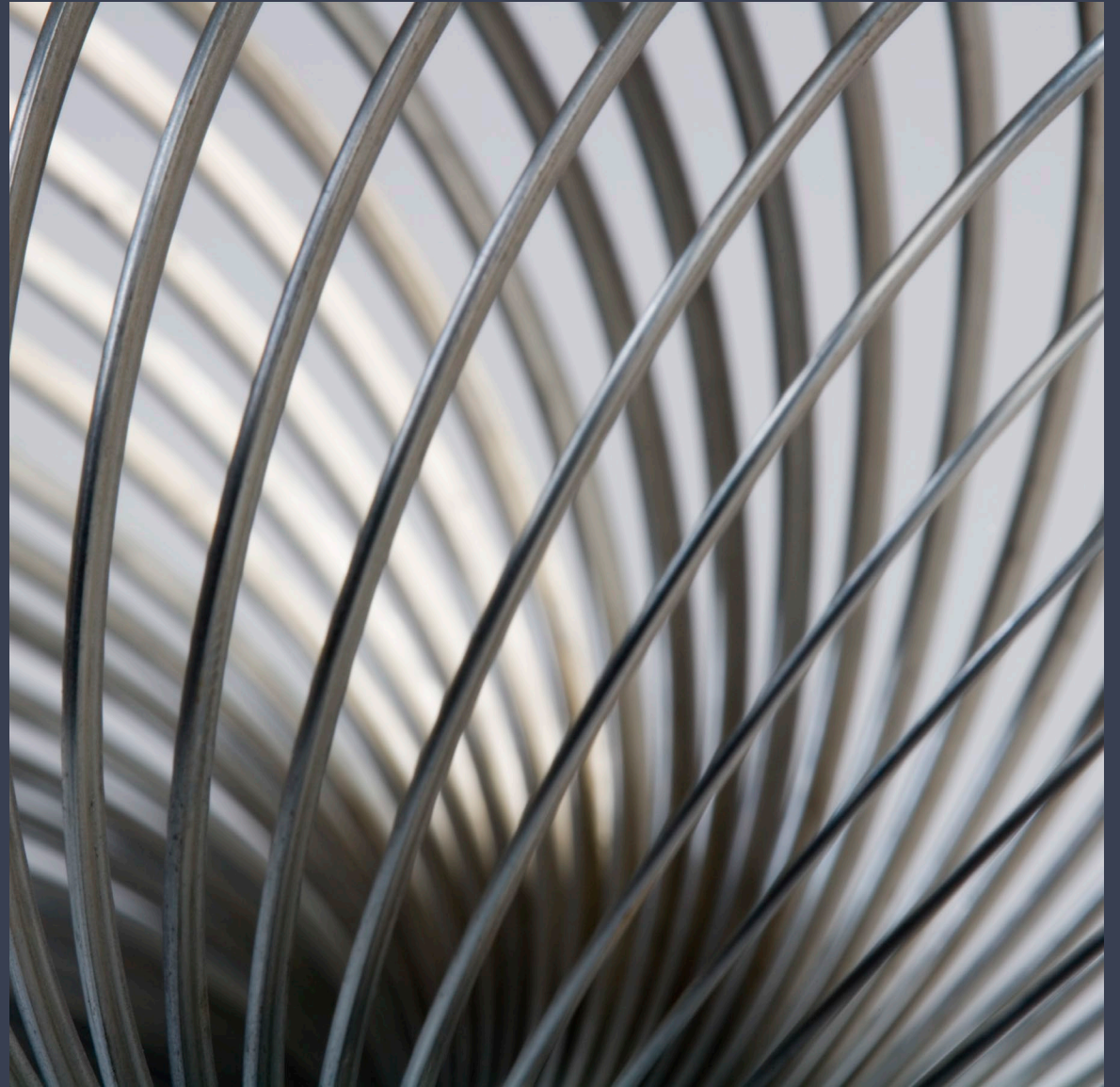


NUGM 2024

PURCHASE  
PRICING

Joanne Eckenrode, NovoROI Systems, LLC



# PURCHASE PRICING AGENDA

---

- Purchase Costs – ITEMS.COST
- Vendor Costs - ITEMS.PUR
- Vendor Price Breaks – ITEMS.VENDOR
- DUP.PO
- Requisitions and Pricing
- Price Variances
- PUR.QUOTES



# ITEMS.COST

localhost - roi:JME.MAIN - Manage 2000 - ROI Systems, Inc.

File Edit Commands Scripts Attachments Tools MSO Help

Maintain Item Master Incremental Costs "CHG" Mode

Item 215|01 Rev  Type CM Commercial U/M EA Bin  Pol

Power Supply, 250 W

250 watt switching power supply

Phantom  LT  P/5 Days  Status Engr: A - Acctg: A Freight

Currency  Exch.Rt  Vend

15 Std.Dt 02-29-24 16 Alt.Burden.Pct  17 CR Code

Incrmntl	18 Standard	19 Current	20 Last Actual	21 Ave Actual	22 Simulation	Acct Value
Matl 1	27.038	27.038	27.038	27.038	27.038	27.038
Labor 2	0.000	0.000	0.000	0.000	0.000	0.000
Burden 3						
Outplt 4						
Frght 5						
Matl B 6						
Vari B 7						
Frght Status	24 <input type="checkbox"/>	25 <input type="checkbox"/>	26 <input type="checkbox"/>	27 <input type="checkbox"/>	28 <input type="checkbox"/>	
Cost Lvl	27.038	27.038	27.038	27.038	27.038	27.038
Roll Cost	0.000	0.000	0.000	0.000	0.000	0.000
Tot Cost	27.038	27.038	27.038	27.038	27.038	27.038
Cost Flag						

Change Which Field, END, TOP, \P |.....

✓ ✕ \* User roi:JME.MAIN, PID 0010 on localhost 0 Ins



# SIDEBAR ON UNIT OF MEASURE

localhost - roi:JME.MAIN - Manage 2000 - ROI Systems, Inc.

File Edit Commands Scripts Attachments Tools ProcessOpts MSO Help

ITEMS.PUR Unit of Measure Information "CHG" Mode

Item/Part Number	Item Description	Unit of Measure
215 01	Power Supply, 250 W	EA Each
Long Item Number		
Extended Description		Entries 1
250 watt switching power supply		

Units of Measure

06 Stockkeeping	EA Each	07 Purchasing	EA Each
08 Weight UM		09 Weight	10.000
10 Freight UM		11 Frght Rate	

12 Convert-to UM	13 Numer	14 Denom
PR Pair	1	2
Entries 1		

Test Convert  
 Add UM Code

Change Which Field, END, TOP, \P .....

User roi:JME.MAIN, PID 0010 on localhost 0 Ins

# ITEMS.PUR

localhost - roi:JME.MAIN - Manage 2000 - ROI Systems, Inc.

File Edit Commands Scripts Attachments Tools ProcessOpts MSO Help

ITEMS.PUR Vendor Information "CHG" Mode

Item/Part Number	Item Description	Unit of Measure
215101	Power Supply, 250 W	EA Each
Long Item Number		
Extended Description	250 watt switching power supply	
06 Default Ship-to Code		

Vendor Item Details

Approved		.01)	2
10 Vendor Number	1000 H & B Nut and Bolt	18 Lead Time	10
11 Priority	P	19 ISO Cert	
12 Vendor Item #	VENPART111	20 Ven Price	50.000
13 Vendor UM	PR Pair	21 Currency	
14 Ven Part Desc	VENDOR DESC IS DIFF	22 Time/Day	
15 Mfgr ID	100	23 Sched Code	
Mfgr Name	BLUE RIBBON CO	24 Sched Hor	
17 Mfgr Item Nbr	EA5555-10009	25 Part Access	

Change Which Field, END, TOP, \P |.....

✓ ✕ \* User roi:JME.MAIN, PID 0010 on localhost 0 Ins



# ITEMS.PUR SECONDARY VENDOR

localhost - roi:JME.MAIN - Manage 2000 - ROI Systems, Inc.

File Edit Commands Scripts Attachments Tools ProcessOpts MSO Help

ITEMS.PUR Vendor Information "CHG" Mode

Item/Part Number	Item Description	Unit of Measure
215 01	Power Supply, 250 W	EA Each
Long Item Number		
Extended Description		
250 watt switching power supply	1	

06 Default Ship-to Code

Vendor Item Details

Approved	.02)	2
10 Vendor Number	1001	18 Lead Time
11 Priority	S	19 ISO Cert
12 Vendor Item #	VENPART2	20 Ven Price
13 Vendor UM	EA Each	21 Currency
14 Ven Part Desc	TEST	22 Time/Day
15 Mfgr ID	100	23 Sched Code
Mfgr Name	BLUE RIBBON CO	24 Sched Hor
17 Mfgr Item Nbr	EA5555-10009	25 Part Access
		5
		35.000

Change Which Field, END, TOP, \P |.....

User roi:JME.MAIN, PID 0010 on localhost 0 Ins



# ITEMS.VENDOR

localhost - roi:JME.MAIN - Manage 2000 - ROI Systems, Inc.

File Edit Commands Scripts Attachments Tools ProcessOpts MSO Help

ITEMS.VENDOR.2 Vendor Item Pricing "CHG" Mode

Item/Part Number	Item Description	Unit of Measure	Entries
215 01	Power Supply, 250 W	EA Each	1
Extended Description			
250 watt switching power supply			

Vendor Number: 1000 Buy Name: H & B Nut and Bolt

08 Price Effective Date: DEL 10 Discount Pct:   
09 Quantity Break Code: BA 11 Price Currency:

	12 Effective Date	13 Qty Break	14 Price	15 FOB	Entries
.01)	01-01-24	10	48.000		2
.02)	01-01-24	20	40.000		
.03)					
.04)					
.05)					

Change Which Field, END, TOP, \P . . . . .

✓ ✕ \* User roi:JME.MAIN, PID 0010 on localhost 0 Ins



# DUP.PO

- DUP.PO is used to duplicate all the lines of a purchase order for the same vendor OR a different vendor
- The pricing is copied as is
- This includes foreign currency

The screenshot shows a window titled "localhost - roi:JME.MAIN - Manage 2000 - ROI Systems, Inc." with a menu bar (File, Edit, Commands, Scripts, Attachments, Tools, Help) and a title bar "DUP.PO - Duplicate a Purchase Order".

The main area contains the following fields:

- 01 Purchase Order Number
- 02 New Purchase Order Date
- 03 Blanket Effective Date
- 04 Blanket Termination Date
- 05 Relative Delivery Dates

Below these is a section for "06 Vendors to Process" with a list of entries from .01) to .10). The word "Entries" is centered below the list.

At the bottom of the window, there is a status bar with the text: "1 Enter the Purchase Order Number to Duplicate, END ....." and a user information bar: "User roi:JME.MAIN, PID 0010 on localhost" with a cursor icon and "0 Ins".





# RQNS AND PRICING

- RQN.ENTRY will respect the price breaks
- At point of conversion RQN price is used
- This means the price breaks remain
- Even when the lines are combined to a
- Higher price break

localhost - roi:JME.MAIN - Manage 2000 - ROI Systems, Inc.

File Edit Commands Scripts Attachments Tools Options MSO Help

RQN.ENTRY.2 Requisition Line Item Detail "ADD" Mode

Rqn Nbr	3250	Ln	1	Fac	01	Rqn Firm	No	Rqn Total	0.00
Requestor	ROI								
Phone									
08 Contract		09 Vendor	1000						
10 Name	H & B Nut and Bolt					15 State	CO Colorado		
11 Addr	1025 Bannock Street					16 Country			
12 Addr						17 Contact	Mary Johnson		
13 Post	80205					18 Phone	303-258-9687		
14 City	Denver								
Charge Cd	P					30 Quantity	20		
Item/Misc	215 01					31 Estimate	N		
Disp Type	S					32 Price			
24 Disp Ref	215 01					33 Pur UM	PR Pair		
26 Cost Type						34 AP Code			
	27 Date 05-12-24					35 Buyer	5 Harry Burton		
28 Desc	Power Supply, 250 W					36 Dlv To			
29 Extended Description	Entries 1								
.01)	250 watt switching power supply					37 Additional Data	N		
32	Enter List Price, D, TOP, \P 40.000.....								

✓ ✕ \* User roi:JME.MAIN, PID 0010 on localhost 1 Ins



# BLANKET POS

localhost - roi:JME.MAIN - Manage 2000 - ROI Systems, Inc.

File Edit Commands Scripts Tools ProcessOpts MSO Help

PURCHASE - Blanket Order Info (PURCHASE.5 Screen) "ADD" Mode

PO	New PO	Line	1
Ven	H & B Nut and Bolt		
Item	215 01 Power Supply, 250 W		
	Pur UM	PR	

06	Blanket Order Type	P	.01)	08-01-24	34.000
07	Effectivity Date	05-12-24	.02)	11-01-24	37.000
08	Termination Date	05-12-25	.03)	01-01-25	39.000
			.04)		
09	Line Item Dollar Limit	10,000.00	.05)		
			.06)		
10	Line Item Qty Limit		.07)		
			.08)		

Entries 3

Change Which Field, END, TOP, \P |.....

✓ ✕ \* User roi:JME.MAIN, PID 0010 on localhost 1 Ins



# PRICE VARIANCES

- Purchase Price Variance

PPV.RPT 17:43 CDT Sun May 12 2024 Epicor Software Corporation Sys M2K81NEXUS Acct roi.JME.MAIN

Purchase Price Variance By Vendor  
For Invoices Dated: 01-01-24 through 05-12-24

Fac Code	Vendor Number	Vendor Name	Purchase Order	Po Line Nbr	Part Number	Part Description	Quantity Invoiced	Extended Invoice Price	Extended Standard Dollars	Purchase Price Variance	Purchase Price Variance %
01	1030	Modern Equipment, Inc.	2492	1	Transmission Service	Transmission Service	1	1,900.00	1,900.00	0.00	0.00
	1030							1,900.00	1,900.00	0.00	
Grand Total								1,900.00	1,900.00	0.00	

Complete Rows 1-5 of 5

- Invoice Price Variance

IPV.RPT 17:45 CDT Sun May 12 2024 Epicor Software Corporation Sys M2K81NEXUS Acct roi.JME.MAIN

Invoice Price Variance By Vendor  
For Invoices Dated: 01-01-23 through 05-12-24

Fac Code	Vendor Number	Vendor Name	Purchase Order	Po Line Nbr	Part Number	Part Description	Quantity Invoiced	Extended Invoice Price	Extended PO Price	Invoice Price Variance	Invoice Price Variance %
01	1030	Modern Equipment, Inc.	2492	1	Transmission Service	Transmission Service	1	1,900.00	1,900.00	0.00	0.00
	1030							1,900.00	1,900.00	0.00	
Grand Total								1,900.00	1,900.00	0.00	

Complete Rows 1-5 of 5



# PRICING REVIEW

---

- The default purchase price for a part is the purchased part's cost.
- If there is a vendor price in ITEMS.PUR for the vendor/part info, that becomes the default.
- If there are price breaks on the vendor/part combination, they are used at point of creation.
- Auto-created RQNs use the primary vendor. If there is none, MRP produces an error.
- RQN lines combined when converted to a PO does NOT recalculate the price – even if there are price breaks.



# PO.CONTRACT.MAINT

- Defaults for Purchase C type order  
– order limit rather than line limits

The screenshot shows a web-based application window titled "localhost - roi:JME.MAIN - Manage 2000 - ROI Systems, Inc.". The window contains a menu bar with "File", "Edit", "Commands", "Scripts", "Attachments", "Tools", "ProcessOpts", "MSO", and "Help". Below the menu bar is the main form area, titled "Purchase Order Contract file Maintenance" and "CHG" Mode. The form contains several input fields and labels:

Contract Nbr	1		
Logon			
03 Vendor Nbr	1048 Knox Supply Company	Change Nbr	1
		Change Date	11-18-94
		Change Logon	demo:D
07 Buyer Code	5 Harry Burton		
08 Ven Contact	James Jefferson		
09 Ven Country	USA United States of America		
10 Vendor Phone	612-593-5564		
11 Effective	05-18-24		
12 Termination	05-18-25	Last Release	
14 Currency Cde			
15 Order Limit	10000.00	Total Orders	
17 Description			
.04)			
.05)			
.06)			

Entries 2

Change Which Field, END, TOP, \P .....

No data on the requested page

At the bottom of the window, there is a status bar with a checkmark, an 'X', a star, and the text "User roi:JME.MAIN, PID 0010 on localhost". On the right side of the status bar, there is a cursor icon, the text "0 Ins", and a mouse icon.



NUGM 2024

THANK YOU

Joanne Eckenrode, NovoROI Systems, LLC

[jme@novoroisystems.com](mailto:jme@novoroisystems.com)

